



**Tim Kelch, CPC**

Tim has just entered his 31<sup>st</sup> year in the staffing industry. Over the last 13 years, Tim has developed world class training and mentoring programs which are currently utilized in over 30 countries of multiple divisions for the world's largest staffing firm. During this time, he has personally trained and coached over 5,000 staffing professionals in North America, the U.K., Europe, Australia, Pacific Rim and China, resulting in dramatic increases of their staffing professionals per desk billing averages while cutting turnover to record lows.

His unique teaching and follow up coaching style, combined with his highly motivational approach, has made a lasting impact on the lives of these people both professionally and personally. Blended with the fact that he has a boutique high level staffing firm, placing professionals nationally for the last three years, Tim is able to integrate his very developing high touch skills along with his newly developed high tech skills. Therefore, he is a rare combination being a current top tier biller and the ability to train/mentor the best of the best staffing skills and tools.

Tim's goal today is that you leave this meeting with numerous new selling tools that will impact your desks, along with an increased personal motivation to earn bigger **bags of money!**

