Effective Leadership and Performance Optimization

Part 2: Managing with Metrics: The Important Quality Metrics

Intro,: Recruiting is an art and science. Intro: Managing office – Quantity is one componenet.. Quality if the other..

Per Desk Average

Sendout to Placement Ratio

Job Order to Placement Ratio

Time to Fill

Presentation/Job Order Ratio

$ per MCH

Cap/QC ratio

Epoejo/SO or MAP/SO

Conversations and MCH

QC/Sendout –

CAP/QC

MAP/JO

Close