Management Processes………………………..

1. Sourcing and Hiring Process
2. Initial Training and On Boarding
3. Metrics Management
4. Internal Processes
* Planning
* Research/Sourcing
* Recruiting
* Business Development
1. Culture Management
2. Managing the New employee – Year 1
3. Managing the “A” player
4. Managing the “C” player
5. Managing the Average Player
6. Incentives, Contests and Rewards